

Message Text

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PAGE 01 NEW DE 13638 151347Z

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P R 151123Z SEP 76
FM AMEMBASSY NEW DELHI
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8386
AMCONSUL BOMBAY
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS NEW DELHI 13638

E.O. 11652: N/A

TAGS: BEXP, IN

SUBJECT: PRIVATE TRADE OPPORTUNITY- SPECIAL HANDLING

1. VINAY PODDAR, CHIEF EXECUTIVE, JAY TRANSMISSION PRIVATE LIMITED (JTP), S-155 PANCHSHILA PARK, NEW DELHI 110017 HAS SOUGHT OUR ASSISTANCE IN REPRESENTING A U.S. DEEP WATER WELL DRILLING AND SERVICE CONTRACTOR INTERESTED IN UNDERTAKING A TURNKEY JOB FOR THE INSTALLATION AND COMMISSIONING OF ABOUT 23,000 TUBEWELLS (DEPTH RANGING FROM 100 TO 500 METERS) IN THE STATE OF UTTAR PRADESH. IN ADDITION TO TECHNICAL/ENGINEERING AND PERSONNEL SERVICES, THE PROJECT WOULD REQUIRE IMPORTED EQUIPMENT SUCH AS MOBILE RIGS, SLOTTING MACHINES, SAWS AND ASSCSORIES. THE IMPORT COMPONENT OF THE PROJECT COST WILL BE FUNDED FROM A DOLS 45 MILLION IBRD LOAN.

2. JTP IS ONE OF THE NINE COMPANIES IN THE PODDAR GROUP. THE GROUP MANUFACTURERS/MINES/SELLS/EXPORTS PRESTRESSED CONCRETE TRANSMISSION POLES, GRANITE STONES, IRON ORE, MANGANESE ORE, LIME STONE AND LIME SHELL. THE FAMILY'S ANNUAL BUSINESS TURNOVER IS PLACED AT DOLS 10 MILLION. A WTDR ON JTP IS UNDER PREPARATION.

3. JTP HAS ALREADY CONTRACTED THE FOLLOWING U.S. FIRMS WITHOUT SUCCESS:

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DIAMOND WELLS AND IRRIGATION SYSTEMS

34-1661 WOODSIDE STREET
NEW YORK, N.Y.

J.P. HARRIS WELL CONTRACTORS INC.
KINGS POINT
CHESTER, NEW YORK

GENERAL DRILLING AND DEWATERING CORP.
1777 N. INDIANA STREET
LOS ANGELES, CALIFORNIA

SPADA AND BRYANT INC.
1318 SOUTH ROWAN AVENUE
LOS ANGELES, CALIFORNIA 90023

HYDRO-SEARTH INC.
333 FLINT RENO STEET
NEVADA, CALIF. 95959

4. THIS IS A MAJOR BUSINESS OPPORTUNITY. IN ADDITION TO
U.P. SEVERAL OTHER STATE GOVERNMENTS ARE ALSO PLANNING
TO ESTABLISH DEEP TUBEWELL INSTALLATIONS. JTP HAS EXCELLENT
BUSINESS AND OFFICIAL CONTACTS.

5. ACTION REQUESTED: USDOC IS REQUESTED TO ASCERTAIN
IF ANY ONE OF THE ABOVE LISTED COMPANIES IS INTERESTED IN
JTP'S PROPOSAL. SHOULD OTHER U.S. FIRMS BE INTERESTED IN
THIS VENTURE, THEY SHOULD CONTACT MR. PODDAR DIRECTLY.SAXBE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NEWDE13638
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760348-0106
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760958/aaaabxor.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAR 2004 by MaustMC>; APPROVED <23 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY- SPECIAL HANDLING
TAGS: BEXP, IN
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006